





# You are in good hands with the Furex Fire Safety Team.



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# CALDIC's international history at a glance





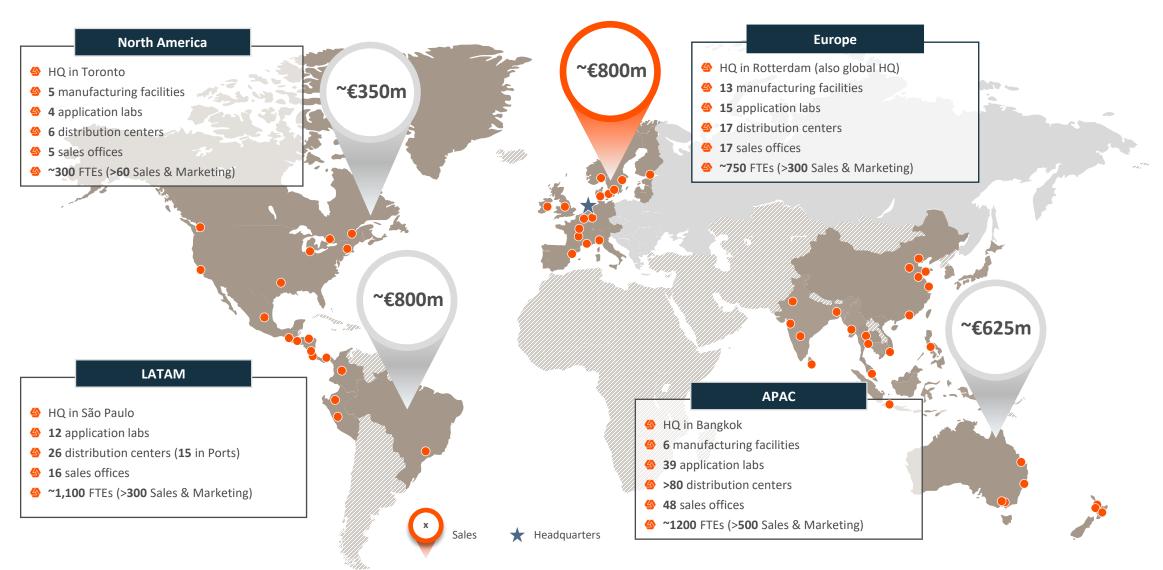






Founded **Germany** 

### Caldic is a leader in specialty distribution market with a global presence





# We are a global specialty distributor and a solution provider

<b>CALDIC</b>	Leading specialty distributor	1	Unique track record of specialty distribution and principal-centricity	(2)	>50 Years
		2	Worldwide leader in specialty distribution and solution		~€ 3bn¹ Sales
	ling specia	3	Global distribution platform with more than 100 distribution centers		>100¹ Distribution centers
	Lead	4	Dedicated competency centers to bring expertise to customers		70 <sup>1</sup> Application labs
	Solution provider	5	Agile specialist with a country-driven sales force	*	~50% FTEs focused on sales
		6	Handpicking & growing our strategic principals		<10% Growth for our key partners
		7	Differentiating with manufacturing and applicative solution capabilities		~40% Gross profit from value-add
		8	Strong growth ambition with focus on strategic partnership		~10% Annual growth



## CALDIC Deutschland is an independent business unit

- 75 Employees in manufacturing, sales & administration
- 12 Employees at Caldic Ingredients Deutschland
- Caldic Ingredients as independent legal entity
- 4 Commercial Business Units
- 2021: EBITDA + 2,66 M €
- 2022: EBITDA + 4,86 M €
- QS 9001 certified
- In-house production (formulation & blending) of liquids & solids
- In-house warehouse & tank farm for solvents
- In-house truck fleet















#### Wide Product Portfolio For Active Fire Fighting

- First Furex product approved in May 1958
- First 11% MAP powder achieving a 55A/233B for 6 kg fire extinguishers in 2011
- Environmentally friendly liquid agents with low or zero fluorinated surfactant content
- Sourcing highest quality raw materials

#### Add-on Services

- Customer partnerships
- Tailor-made fire extinguishing solutions
- Providing active assistance during all approval process
- Continuous Research & Development





### Wide product range offering a one-stop Furex® shop





#### Fire Extinguishing **Powders**

- EN 615 certified
- Suitable for all fire classes
- ABC, BC and D
- Highest extinguishing efficiency



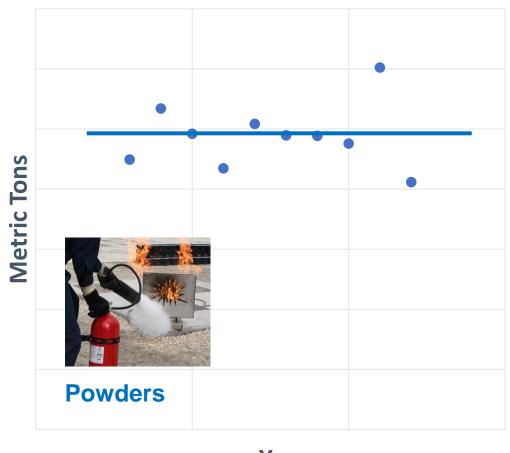
#### **Liquid** Fire Extinguishing Agents

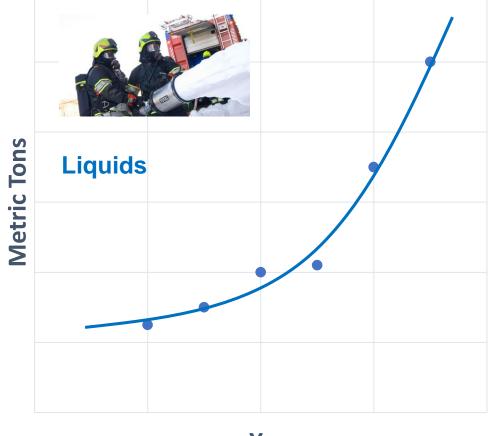
- Ready-mixed solutions, Additives & concentrates
- Suitable for all fire classes
- A, AB and A(B)F
- Anticorrosive & Environmentally friendly



# For Furex®, powders are baseline and liquids are growth







Year



# Our top products are mostly sold within Europe



Material, Furex®	Туре	
ABC-Genius		
ABC-Spezial		
ABC 40	Powders	
ABC 710		
ABC 770		
BCE 300		
Magna D		
Forte Bio Plus		
A		
KS 930	Liquids & Additives	
Casa Bio		
FF		
Volta-FL-25	Li-Ion-battery fire extinguishing agent	



# Fluorine free liquid foams are efficient fire extinguishing agents

Volume	Furex Forte Bio (Fluorine Free)	Furex Forte Bio Plus (Fluorine Free)	Standard AFFF (contains fluorine)	High Performance AFFF (contains fluorine)
European Rating 6 litre	21A 113B	27A 144B	34A 183B	43A 233B
Extinguishing units 6 litre	6	9	10	12
European Rating 9 litre	27A 183B	43A 183B	43A 233B	55A 233B
Extinguishing units 9 litre	9	12	12	15





### Amongst our (liquid) fluorine-free products we offer two main variantes

	Furex® Forte Bio Plus Our main pre-mix foam	Furex® Optima F Our frost proof alternative
Rating	6 Liter: 27A / 144B (9 LE)	6 Liter: 27A / 144B (9 LE)
Nating	9 Liter: 34A / 183B (10 LE)	9 Liter: 34A / 183B (10 LE)
Lowest application temperature	+10°C	-25°C
рН	ca. 6,0	ca. 6,5
Storage temperature	+10 °C to +30 °C	> 0 °C to +30 °C

